



VIETNAM - ESSENTIAL DOING BUSINESS GUIDE

越南 - 不可或缺的业务指南

WORKSHOP AND VENUE 研讨会与会场
Hilton Hotel, Kuala Lumpur
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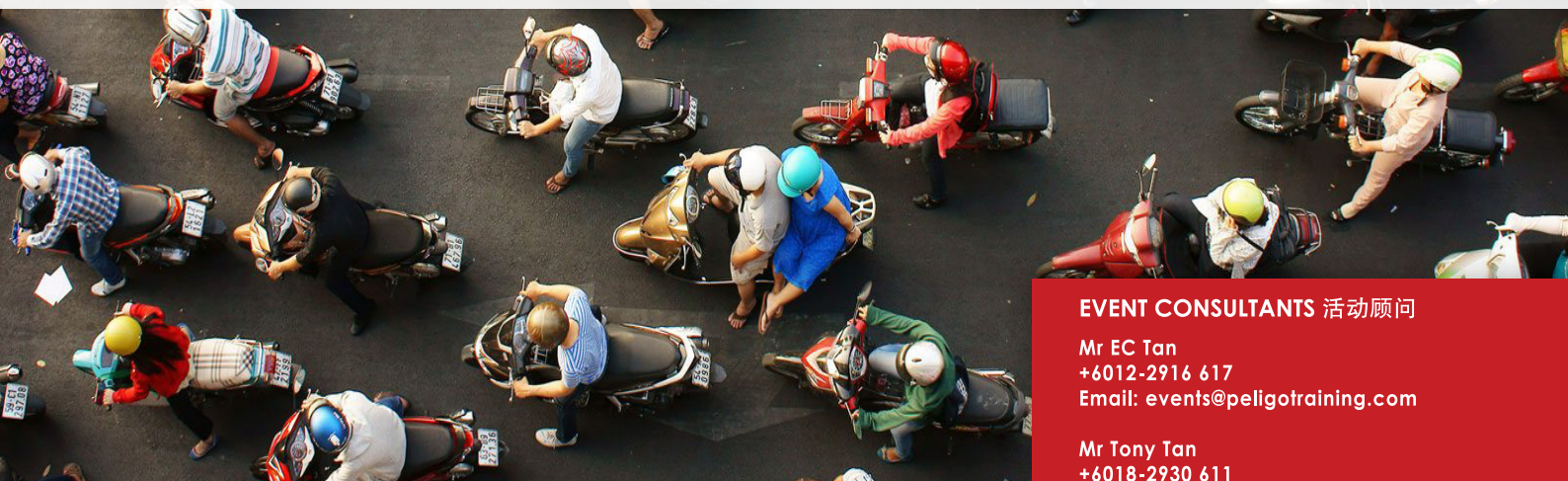
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WHY VIETNAM?

- * 94m population and growing - Young, dynamic and eager to embrace global lifestyles
- * Rapid urbanization - attractive property sector and urban demands
- * Increasing global integration through investment and trade agreements
- * Continuing liberalization of investment and business regulations in Vietnam;
- * Excellent manufacturing hub for labour intensive production for exporting to USA / Europe / ASEAN. Large production facilities of major multinationals are relocating to Vietnam from China (mobile phones, electronics, garments / textiles)
- * Increasing sophistication of consumer tastes and demands as more and more Vietnamese people travel abroad and become exposed to foreign brands and international experience;
- * Further opening up of the stocks market, allowing foreign majority control for certain PLCs
- * Extensive investment in infrastructure and utility, opening up vast tract of the country for rapid economic development.

为何选择越南?

- * 人口高达九千三百万- 年轻、有动力及积极的接受全球化的生活方式
- * 城市化的快速发展带动房地产与相关经济的成长
- * 与日俱增的投资活动和参与多项世界贸易协定让越南更进一步与世界经济接轨
- * 越南政府大幅度修改投资法和企业法，提升了投资和商贸环境的透明度，更符合国际标准
- * 具备良好的劳工密集制造中心。可大量生产出口至美国、欧洲、东南亚等国家。很多著名跨国公司已经将中国的生产设备迁移至越南 (手机, 电子产品, 服装 / 纺织品)
- * 随着国人日增富裕, 出国人数也相继增加。越南消费者对国际品牌的认识和水准需求上有明显的提高
- * 进一步开放股票市场, 允许外资在某些上市公司拥有决大多数的控制权
- * 越南政府扩大投资推动大量的基础设施系统, 带动了其他经济区的发展及不断的开发新经济区



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PROGRAM OUTLINE 研讨会大纲

1 Setting Up Business

- * Understanding recent changes in the Investment and Enterprise law - the regulatory and administrative steps in setting up subsidiary company in Vietnam
- * Market entry modes for:
 - Trading and distribution;
 - E-commerce business models;
 - Manufacturing concerns.
- * Regulation on trading and distribution by foreign investors

建立业务

- * 了解投资和企业法最新的变化 - 在越南设立子公司的监管和行政步骤
- * 市场进入模式:
 - 贸易和分销
 - 电子商务的商业模式
 - 制造业的顾虑
- * 海外投资者进行贸易和经销的相关规定

2 Managing Business and Internal Control

- * Governance structure for companies
- * Company charter and associated documents
- * Authority and control
- * Bank account management
- * Limiting the power of legal representative in Vietnam
- * The need for Company secretary

业务管理和内部控制

- * 公司的治理结构
- * 公司章程和相关文件
- * 职权和控制
- * 银行账户管理
- * 限制法人代表在越南所拥有的权力
- * 公司秘书的存在性

3 Tax Briefing

- * Corporate Income Tax Planning
- * Equity/Debt
- * Taxation on exiting
- * New Transfer Pricing Regulation: Decree 20/2017/ND-CP (1 May 2017)
- * VAT for manufacturing sector
- * Tax incentives
- * Withholding tax and Double Tax Agreement
- * Foreign exchange control

税务简报

- * 企业所得税计划:
- * 股权/债务
- * 退出税
- * 新的转让定价条例: 第20/2017 / ND-CP号法令 (2017年5月1日)
- * 制造业的增值税
- * 税收优惠
- * 预扣税和双重征税协议
- * 外汇管制

4 Hiring in Vietnam

- * Understanding Vietnamese Labour Code and employment regulations
- * Updates on social, health and unemployment insurance
- * Trade union and internal labour regulation
- * Work permits and related issues
- * Personal Income Tax
- * Terminating staff

越南招聘

- * 了解越南劳动法 and 就业条例
- * 社会、健康和失业保险的最新状况
- * 工会和内部劳工条例
- * 工作许可证和相关问题
- * 个人所得税
- * 解雇员工

5 Expatriation

- * Work permit, tax and visa issues for legal representative, chief representative and expatriates

外派人员

- * 法人代表, 首席代表和外派人员的工作许可, 税务及签证的相关事宜