

INTERNATIONAL TAX PLANNING MASTERCLASS THE VIETNAMESE CONTEXT

Monday 4th July 2011
Mercure La Gare, Hanoi

Following from the success of the International Tax Planning MasterClass in Ho Chi Minh City on 4th May 2011 where more than 60 tax and accounting professionals attended the workshop, we have again invited tax experts from Hong Kong and Singapore to join hands with Vietnamese tax professionals to discuss international tax planning in the Vietnamese context. Speakers will discuss the strategic issues for cross border investment and deliberate on the strategies and practice of international tax planning in the context of Vietnamese taxation laws and Double Taxation Agreement.

Aspects of expatriate tax planning in Vietnam and wealth management shall also be covered. The foreign tax experts will share with the participants on how Singapore and Hong Kong could provide tax effective structures for international trading, investment holding and regional treasury and financial management functions.

Session 1 Strategic issues for cross border investment

- Management and control of business
- Effective tax planning and administration
- Foreign exchange risk management
- Financing, working capital and treasury management
- Profit repatriation.

Session 2 International Tax Planning

- Vietnam taxation – important pointers
- Doubly taxed? Understanding Vietnamese tax laws and articles in Double Tax Agreements
 - Permanent Establishment and Business Profit

- Withholding Tax on profit repatriation
- Capital Gains Tax
- Special issues:
 - Vietnam's Foreign Contractors' Withholding Tax
 - Official red invoice system, contracts and remittances
- Banking and treasury management - important aspects of tax planning
- Practical challenges in applying Double Tax Agreement in Vietnam

Session 3 Tax Planning for Expatriates

- Taxing expatriates in Vietnam
- Exemption / relief under Double Tax Agreement? The law and practice
- How to avoid double tax – planning tips and case studies

Session 4 Wealth Management and Asset Protection for High Net-Worth Individuals

- How to preserve your wealth
- Family trust and planning structures
- Tax aspects of wealth management and asset protection

Session 5 Effective corporate and tax structures for Investment into Vietnam

- Setting up companies in Singapore and Hong Kong
- The corporate management of Singapore and Hong Kong companies
 - Shareholders and directors
 - Company secretary
 - Accounts and auditing
 - Tax compliance requirements
 - Bank accounts

Who Should Attend

- General Directors and Country General Managers;
- CFOs, Financial Controllers and Chief Accountants;
- Tax accountants
- Legal advisors and consultants

Speakers / Consultants

Joe Cheung

MScEcon (EUR, Netherlands)

Joe Cheung is the Managing Director of Sovereign Trust (Singapore) Pte Ltd. Sovereign Trust (Singapore) Pte Ltd is a subsidiary of The Sovereign Group, a offshore corporate service provider since 1987 specialized in setting up and managing tailor made corporate structures for entrepreneurs & high net worth individuals in relation to matters such as cross border trade & investment, tax planning, asset protection and, succession & estate planning.

Joe was born and educated in the Netherlands and holds a Masters of Science degree in Economics from the Erasmus University of Rotterdam majoring in Economics & Business in Pacific Asia. He started his career in the offshore corporate services industry with the Sovereign Group in Hong Kong. In 2007 Joe was appointed as the managing director of Sovereign's office in Singapore. Joe has extensive experience with structuring cross border trade and investment in a tax efficient manner using various offshore and onshore corporate structures. He also advises on setting up asset protection and succession planning structures.

Lim Chor Ghee

CPA Aust, CA (M'sia)

MBA (UK), MIntS (Syd), BComm (Melb)

Chor Ghee is the Partner of VIETVALUES Audit and Consulting Group, a strategic affiliate for Tricor Services Group in Vietnam. He is involved in foreign direct investment advisory, tax planning, and outsourced payroll and accounting services. He has serviced many foreign companies for their business expansion into Vietnam.

Chor Ghee is regularly invited to speak at conferences and workshops on Vietnam investment and cross-border financial management and tax planning in Singapore, Hong Kong, Europe, Malaysia and Vietnam.

He was the Vice President for a multinational company listed in Hong Kong with turnover of more than USD1.5 billion in 2001 /2002. At that time, he managed the group's legal and corporate affairs for business operations in more than 15 countries. Earlier, he trained with international accounting firms Coopers & Lybrand and Price Waterhouse.

He graduated with several master and bachelor degrees in accounting, business management, e-commerce and political science from Australia and United Kingdom. Chor Ghee is a member of several professional accountancy bodies and international business association in USA, Australia and Malaysia.

Tran Ba Quang

MBA, B Acc

Quang has over 10 years of experience in the audit, accounting, tax and corporate governance industry. Prior to joining VIETVALUES Group, he worked as Chief Accountant and Deputy General Director for many prestigious and reputable enterprises in Vietnam. Quang is a Certified Public Auditor (Registered Auditor) with the Ministry of Finance, Vietnam and is a member of Vietnam Association of Certified Public Auditor (VACPA). He graduated with Master of Business Administration Degree and Bachelor of Accounting and Audit. With his professional background and solid practical experience, VIETVALUES Group has appointed him as the Deputy General Director of the Group as well as the Branch Director in Hanoi.

Tran Khanh Lam

MBA, B Acc, BA (Eng)

Lam is a founding partner of VIETVALUES Audit and Consulting Group. Lam has more than 15 years of working experience in the audit and accounting profession.

He has worked for international accounting firm Ernst & Young (Vietnam) as well as a state-owned audit firm. Lam's involvements range from statutory annual financial statement audits and reviews, investment capital report audits and reviews, internal control reviews and consultations, and internal audit outsourcing.

Lam is a Certified Public Auditor (Registered Auditor) and Certified Public Valuer (Registered Valuer) licensed by the Ministry of Finance Vietnam, and is a member of Vietnam Accountants Association (VAA) and Vietnam Association of Certified Public Auditor (VACPA). He graduated with Master of Accounting and Audit, and bachelor degrees in Accounting and Audit and English Language.

He is currently a PhD candidate in accounting and audit with the Ho Chi Minh Economic University.

Registration Details

Early Birds! Pay By 20th June 2011
VND 3,200,000 per person

Normal Price
VND 3,600,000 per person

10% VAT shall be added to the above
10% discount for groups of 3 or more

Event Consultants

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Event Organizer

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 A regional alliance of conference organizers and training companies that brings to you strategic financial and business management programs aimed at equipping professionals with global managerial skills. Our event producers have many years of experience in putting together contemporary conference and workshop topics for highly targeted audience. We invite expert speakers who are practicing consultants, senior corporate executives and distinguished academics with extensive

experience in the areas of cross border financial management, international tax planning, corporate finance, strategic management and applied accounting. Over the years, we have received the continuous support from our clients and sponsors that include major public listed and multinational companies, large enterprises, government bodies and established consulting firms in the region.

Our Recent Vietnam Investment Workshops

- VIETNAM: International Tax Planning MasterClass, 4 May 2011, Norfolk Hotel, HCMC (*more than 60 participants attended the workshop*)
- VIETNAM: Corporate Management of Foreign Exchange Exposure
21 April 2011, Sheraton Hotel, HCMC (in collaboration with CFVG)
- VIETNAM: Trading and Distribution
Market Entry Strategies, Investment Laws and Tax Planning
14 March 2011 Pullman **Bangkok**
18 March 2011 Legend Hotel, Singapore
- INVEST VIETNAM: Business Opportunities, Applying for Licenses to Set Up Business and Managing Business
17 January 2011, Legend Hotel, **Kuala Lumpur**
- VIETNAM - Investment Licensing, Company Set Up and Effective Management & Control,
22 October, 2010, Legend Hotel, **Kuala Lumpur**
19 August 2010, Peninsular Excelsior Hotel, **Singapore**
- VIETNAM: Foreign Contractors and Service Providers - Licensing and Business establishment, Tax Planning and Financial Management
29 June 2010, Peninsular Excelsior, **Singapore**
11 June 2010, Legend Hotel, **Kuala Lumpur**
- VIETNAM: Expand Your Retail & Distribution Channel, Market Entry Strategies, Investment Laws and Tax Planning
19 March 2010, Pullman Hotel, **Bangkok**
- VIETNAM: Accounting, Auditing and Tax Compliance for 2009 Year End Closing (Foreign Invested Enterprises)
1 March 2010, Legend Hotel, **Kuala Lumpur**
- VIETNAM: Setting up a Company, M&A, Tax Planning and Financial Management for Foreign Investors
3rd June 2010, Manhattan Hotel, **Jakarta**
25 Jan 2010, Legend Hotel, **Kuala Lumpur**

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professional law and accountancy firms but the majority of our clients are individuals, expatriates, entrepreneurs, freelance consultants, private investors, or wealthy persons and their families.

We have also developed a wide range of supporting services embracing asset management, corporate finance and fund raising, specialist tax advice, ship and yacht registration, credit cards, as well as trademark and intellectual property registration and protection.

The first Sovereign office opened in Gibraltar in 1987 and we now have offices or agents in all the major international finance centres. Not all the jurisdictions in which we operate require or allow licences but wherever possible we have applied for, and been granted, the appropriate authorization.

Supporting Organizations



VIETVALUES Audit and Consulting Group

www.vietvalues.com

VIETVALUES Audit & Consulting Group provides investment consulting, auditing, taxation, M&A, valuation / appraisal and accounting services. The Group has more than 200 professional staff in Ho Chi Minh City, Hanoi and 8 other offices throughout Vietnam.

Our engagement partners and consultants are accounting, finance and legal professionals who are well-equipped to address your business needs in leveraging opportunities while meeting the challenges of operating in Vietnam.

We speak Vietnamese, English and Chinese, and service foreign and Vietnamese clients in the following areas.

- Audit and Assurance
- Tax Advisory and Compliance Services
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- FDI Advisory and Investment License Application
- M&A and Business Valuations
- Construction audit and accounting



Sovereign's core business is setting up and managing companies, trusts and other structures to meet the specific personal or business needs of our clients. Typically these needs would include tax planning, wealth protection, foreign property ownership and facilitating cross-border business.

We currently manage over 7,000 structures for a wide variety of clients worldwide. We advise governments, publicly quoted companies and

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Registration Form**

**INTERNATIONAL TAX PLANNING
IN THE VIETNAMESE CONTEXT**

Monday, 4th July 2011
Mercure La Gare, Hanoi

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2.	_____	_____	_____
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